

	<u>LAB CORP</u>	<u>QUEST</u>	<u>BIRD DOG PHARMA</u>
<u>The Test</u>			
Collection Type	Venous blood draw	Venous blood draw	<i>Simple finger-prick</i>
Sample Size Required	2 - 3 tubes of blood	2 - 3 tubes of blood	<i>6 - 8 drops of blood</i>
Requires a Phlebotomist	Yes	Yes	<i>No</i>
Test Panel	8 - 13 allergens	14 - 25 allergens	<i>295 allergens</i>
Molecular Biomarkers Tested	No	No	<i>Yes</i>
Total IgE Tested on Every Sample	No	No	<i>Yes</i>
<u>Customer Service</u>			
Patient Follow Up Phone Calls	No	No	<i>Yes</i>
Treatment Options Available	No	No	<i>Yes</i>
Additional Practice Revenue	No	No	<i>Yes</i>
			<i>* Better patient experience</i>
			<i>* Best option for children</i>
			<i>* More efficient & convenient</i>